



PRESENTATION
TO
STATE OWNED ENTERPRISES
(A&P) WING

27TH AUGUST, 2024



**PAKISTAN RAILWAY
ADVISORY & CONSULTANCY SERVICES**

INTRODUCTION

Subsidiary of the Ministry of Railway, founded in 1976 with 100% shares with Ministry of Railways

Registered as a Private Limited Company under the Companies Act, 1913 & converted to Public Limited Company under Companies Ordinance, 1984

VISION

PRACS to become a successful consultant and service provider in logistics and related fields at national and international level

MISSION

To provide efficient, cost effective and high quality services to customers for gaining their confidence and trust. To this end, PRACS provides consultancy and advisory services for the planning, designing and managing projects in all disciplines of Railways

OBJECTIVES/SCOPE

To carry out the business as Surveyors, Consultants, Advisors, Designers, Architects, Engineers and Manufacturer of Rolling Stock

Construction management and improvement of Railway Tracks, Bridges, Signaling & Telecommunication Systems, Workshops and other subsidiary businesses

OBJECTIVES/SCOPE

To carry on the business of reservation of passenger seats on modern lines for the Pakistan Railways and to provide such other services to the travelling public as may be deemed necessary.

To carry out commercial management of trains, ticketing, reservation, running of booking agencies, Catering, Publicity, Carriage of luggage / Parcels in trains and at

OBJECTIVES/SCOPE

Railway Stations, Running of Tourist trains, arrange train trips for leisure e& pleasure, preservation and increasing of railway heritage and organize running of heritage steam trains on Pakistan Railways Network.

OBJECTIVES/SCOPE

To render technical assistance to foreign countries in connection with:

- i. Designing modernization, improvement and maintenance of railway installations, workshops, tracks, bridges, signaling system, telecommunication network, rolling stock and motive power;
- ii. Organization and administration of Railway Department;

OBJECTIVES/SCOPE

Contd ...

iii. Modernization and improvement of train operations;
and

iv. Establishment, maintenance and running of
institutions for training railway personnel.

To invest the moneys of the Company not immediately
required in such manner, other than in the shares of this
Company, as from time to time may be determined.

BRIEF HISTORY

Record of high quality performance in the fields related to railways and general consultancy, passenger facilitation and commercial management of passenger train services

Since its establishment has successfully completed over 250 projects

BRIEF HISTORY

PRACS assignments during the period covered Saudi Arabia, Zimbabwe, Sudan, Sri Lanka, Iran, Afghanistan and Indonesia etc

Head office at Rawalpindi with two Sub-offices at Lahore and Karachi and 21 business offices in major cities of Pakistan

MANAGEMENT

Board of Directors is responsible to run the business of PRACS

Managing Director is responsible for the management of day to day affairs of the company

He is assisted by Executive Directors of their respective disciplines

P R A C S

BOARD OF DIRECTORS

Secretary/Chairman Railways	Chairman
CEO/Sr. General Manager	Director
Member Finance, Railway Board	Director
General Manager (W&S I)	Director
General Manager/M & S	Director
Additional General Manager/ Traffic	Director
Additional General Manager/Mechanical	Director
Additional General Manager/Infrastructure	Director
Managing Director/PRACS	Director

STAFF STRENGTH

	Officers	Officials	Total
General Admin	5	22	26
Engineering	4	43	47
Commercial	4	181	184
Information Technology (I.T)	1	4	7
Finance & Audit	2	7	09
Passenger Train Project	0	33	33
Heritage Cell	1	5	6
G.Total	17	295	312

FINANCIAL STATEMENTS FROM 2016 TO 2022

	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24
	Rupees (Millions)	Rupees (Millions)	Rupees (Millions)	Rupees (Millions)	Rupees (Millions)	Rupees (Millions)	Rupees (Millions)	Rupees (Millions)	Rupees (Millions)	Rupees (Millions)	Rupees (Millions)	Rupees (Millions)
4% Commission on sale of tickets	47.65	60.52	71.593	89.7	90.18	93.05	102.815	75.4	65.64	85.07	85.4	121.35
less Direct Expenditure	64.28	65.83	66.99	70.53	81.01	80.37	92.37	98.8	99.22	115.107	126	154.97
Gross Profit/(Loss)	-16.63	-5.31	4.603	19.17	9.17	12.68	10.45	(23.40)	(33.58)	(30.04)	(40.60)	(33.62)
Revenue from Consultancy Services	83.48	39.66	33.203	3.28	34.02	50.75	75.17	142.2	83.45	0.525	5.973	186.65
less Direct Expenditure	70.37	55.85	34.99	33.06	20.92	17.54	59.423	31.8	5.89	20.985	8.65	49.42
Gross Profit/(Loss)	13.11	-16.19	-1.787	(29.78)	13.10	33.21	15.75	110.40	77.56	(20.46)	(2.68)	137.23
Revenue from train Management	697.2	855.4	954.07	984.87	166.36	553.82	569.95	0	14.374	55.789	31.56	68.1
less Direct Expenditure	590.488	732.47	743.14	794.65	217.22	548.52	524.17	0	18.37	41.832	80.193	60.52
Gross Profit/(Loss)	106.712	122.93	210.93	190.22	-50.86	5.3	45.78	0	-3.996	13.957	(48.63)	7.58
Revenue from Catering /Heritage Dep	0.302	5.48	25.58	2.54	0	0.016	0.743	0.47	0.176	0.357	0.683	0.88
less Direct Expenditure	5.9	5.24	26.9	1.18	0	0.572	6.27	4.16	3.51	2.074	2.803	4.1
Gross Profit/(Loss)	-5.598	0.24	-1.32	1.36	0	-0.556	-5.527	-3.69	-3.334	-1.717	(2.12)	-3.22
Revenue from Railway Marriage Hall/ Business Development	0	0.587	1.68	7.04	0	1.49	1.12	0	0	116.04	0	0
less Direct Expenditure	0	6.344	3.18	2.69	0	0		0	0	12.3	0	0
Gross Profit/(Loss)	0	-5.757	-1.5	4.35	0	1.49	1.12	0	0	103.74	0	0
GROSS PROFIT/LOSS	97.594	95.913	210.926	185.32	(28.59)	52.12	67.57	83.31	36.65	65.48	(94.03)	107.97
Administrative & General Expenses	37.034	34.34	33.06	44.04	43.105	43.02	50.95	48.24	55.01	57.822	57.358	79.41
Operating Profit/ (Loss)	60.56	61.573	177.866	141.28	(71.70)	9.10	16.62	35.07	(18.36)	7.66	(151.39)	28.56
Other Income	37.14	61.23	59.27	53.988	29.07	22.4	32.06	25.57	23.807	15.22	11.75	43.03
Profit /Loss Before Taxation	97.7	122.803	237.136	195.27	(42.63)	31.50	48.68	60.64	5.45	22.88	(139.64)	71.59

DETAIL OF TAX PAID BY PRACS TO FBR DURING LAST 10 YEARS

<u>SNO</u>	F.YEAR	CHARGEABLE TAX (RS)	TOTAL TAX PAID (RS)	REFUNDABLE TAX (RS)
1	2013-14	48,521,652	48,521,652	0
2	2014-15	83,418,155	83,418,155	0
3	2015-16	64,339,273	75,553,973	11,214,700
4	2016-17	11,022,170	16,973,239	45,951,069
5	2017-18	16,996,894	64,941,233	47,944,339
6	2018-19	14,033,981	62,025,540	47,991,559
7	2019-20	8,908,704	8,953,195	44,491
8	2020-21	2,454,654	4,408,133	1,953,479
9	2021-22	6,942,694	6,942,694	0
10	2022-23	1,545,179	5,875,452	5,720,933
TOTAL:-		258,183,356	377,613,266	160,820,570

Profit & Loss

FOR THE YEAR ENDED JUNE 30, 2024

	Note	2024	2023
		----- Rupees -----	
Revenue - net	16	385,449,313	123,614,311
Cost of revenue	17	(276,848,017)	(217,655,979)
Gross (loss) / profit		108,601,296	(94,041,668)
Administrative expenses	18	(79,415,917)	(57,358,677)
		(79,415,917)	(57,358,677)
Operating (loss) / profit		29,185,379	(151,400,345)
Other income	19	43,045,541	11,750,150
Finance costs	20	-	-
		43,45,541	11,750,150
(Loss) / profit before tax		72,230,920	(139,650,195)
Taxation	21	(20,635,224)	(1,630,818)
(Loss) / profit after tax		51,595,696	(138,019,377)
Earnings per share - basic	22	0.72	(1.92)

COMMERCIAL PROJECTS

- Commercial Management of Trains.
- PRACS is running Current Reservation & Booking Offices at Rawalpindi and Lahore since 2002 & 1993, respectively.
- It is running two reservation offices at Rawalpindi, two at Islamabad, four at Lahore, one at Raiwind, one at Multan, one at Sanghar, one at Quetta and nine at Karachi.

RAILWAY RESERVATION & INFORMATION OFFICES (PRACS)

Rawalpindi:

1. Current Reservation & Enquiry Office, Rawalpindi Railway Station
2. Committee Chowk Murree Road, Rawalpindi

Islamabad:

1. G-9 Markaz, Karachi Company, Islamabad
2. Melody Market Islamabad

Lahore :

- 1 Advance Reservation Office, at Lahore Railway Station
- 2 Current Reservation/ Enquiry Office, Lahore Railway Station
- 3 Akbar Chowk, Lahore
- 4 Opposite U.E.T,G-T Road, Lahore

Raiwind:

1. Tablighee Markaz Raiwind Lahore

Multan

1. Daulat Gate, Multan

Karachi

- 1 Quaid-e-Azam International Airport Office, Karachi
- 2 Awami Markaz, Shahra-e-Faisal, Karachi
- 3 Abu Isfahani Road, Gulshan Iqbal, Karachi
- 4 Pak Steel Town Karachi
- 5 Mangopir Site Karachi

- 6** Bata Bazar Quaidabad, Karachi
- 7** Malir Cantt, Karachi
- 8** North Karachi
- 9** Nasir Colony, Korangi, Karachi

Sanghar City:

- 1.** Sanghar City

Quetta:

- 1.** Mir Khalil ur Rehman Road, Quetta

CIVIL ENGINEERING

PROJECTS INHAND

ON GOING PROJECTS

S. #	Name of Project	Client
1.	<p>Preliminary Design of Up grading Pakistan Railways' Existing Mainline (MLL-1) and Establishment of a Dry Port near Havelian</p> <p>Description</p> <p>Complete detailed survey of tracks on Mainline-1 of Pakistan Railways, assisting and verifying layout plans of proposed underpasses/overhead bridges in replacement of level crossing in accordance with TORs, verifying Bill of Quantities (BOQs) and estimates and furnishing reasons for not providing underpasses/overhead bridge in replacement of level crossings and giving recommendations,</p>	Pakistan Railway
2.	<p>Feasibility Study and transaction advisory services for transport of coal from Thar coal fields to Keti Bandar site through rail connectivity</p> <p>Description</p> <p>The project comprises feasibility study of a Jetty and Thar Coal based power plant at Keti Bandar including Railway link from Thar Coal fields to Keti Bandar power plant besides connecting this railway line to National Railway grid (ML-1). This study includes detailed topographic surveys of the sites, conducting hydrological and geotechnical studies and proposing a most economical and feasible rail route and its connecting to national railway grid of Pakistan Railways. In addition to that, study also includes legal, Environmental and Social Impact Assessment along with Transaction Advisory Services for the project.</p>	Energy Department, Government of Sindh

ON GOING PROJECTS

3.	Consultancy Services To Carry Out Third Party Validation On CDA Projects	Capital Development Authority (Islamabad)
4.	Vetting of Design & Structural Drawing, in connection with construction of 1x 61'-0" (Skew Railway Span Flyover Bridge No. 17/A (On N-5 road 865+433) over the Railway Track at Km. 848/3-4 in replacement of L-Xing No.169/A & 169/B between LON-SHY- station on LON-KWL (Via Choro) section.	Pakistan Railways

ON GOING PROJECTS

5.	Vetting of Design, & Structural Drawings in connection with construction of Overhead Bridge (84'-7-1/2") over the Railway Track at Km 1336/13-14 between Gujrat-Deona Juliani station on Lahore-Lalamusa section.	Pakistan Railways
6.	construction of (1x114'-10") road over bridge at km. 452/1-2 between Tando Masti Khan – Khairpur stations on Tando Adam-Rohri section (General Layout plan)	Pakistan Railways
7.	Vetting of Design in connection with construction of 02-nos 1x112'-6" (Skew) Railway Span Flyover Bridge No.342-a & 342-b over the Railway Track at Km. 81/5-6, 81/6-7 in replacement of level crossing no.50-A (Nadirabad Phattak Flyover no.02 & 01) between Sher Shah-Multan stations on Lon-KWL (via loop) section.	Pakistan Railways

ON GOING PROJECTS

8.	Design Vetting in connection with construction of Road over Bridge/flyover of Malir Express way (MEW) crossing the Railway Bridge no. 29 (25x60'-0") at km.27/4 to 28/11 between Malir – Landhi stations on Karachi kotri section.	Pakistan Railways
9.	Construction of New Track and Up-gradation/Rehabilitation of Track from Chaman Yard (Including) to Pak –Afghan Border	Pakistan Railways
10	Detail Feasibility of Spur Line Track from Nokundi to Reko Diq Mines	M/s VECTURIS

PROJECTS COMPLETED

INTERNATIONAL PROJECTS (Consultancy)

Sr.#	Detail of Project	Year	Revenue
1.	Manufactured 40 Freight Wagons for Sri Lankan Railways.	2000-01	Rs.194.787 Million
2.	Feasibility Study for Rail Link from Chaman (Pakistan) to Kandahar (Afghanistan)	2004	Rs.17.00 Million
3.	Feasibility Study regarding manufacturing of Bogies to Patinka, Indonesia.	2004-05	Rs.6.710 Million
4.	Consultancy Services for transportation of Copper from Nokkundi; Development Project of Tethyan Copper company Canada	2009	Rs.41.826 Million

INTERNATIONAL PROJECTS

5.	Manufacturing and supply of 15 No Bogies tank wagons to Sri Lanka Railways	2011-12	Rs.178.198 Million
6.	Preparation of Maintenance Manual for High Speed Railways for Saudi Railway Organization.(2012)	2012	Rs.12.018 Million
7.	Project Management & Supervision of Renewal of Station Sidings on Main Line-2 for Saudi Railway Organization.(2013)	2013	Rs.21.296 Million
8.	Project Management and Construction Supervision of Hofuf Bypass Railway Project for Saudi Railway Organization	2013-15	Rs.60.128 Million
Total			Rs. 531.963 Million

NATIONAL PROJECTS (Consultancy)

Sr.#	Detail of Project	Year	Revenue
1.	Feasibility Study of Rail Link to Islamkot Project (Thar Coal Mines) Sindh	2004-05	Rs.9.00 Million
2.	Manufactured 18 BFU for Ministry of Defence (Pakistan).	2005-06	Rs.104.677 Million
3.	Feasibility Study of doubling of track on Khanewal – Raiwind Section.	2006	Rs.3.070 Million
4.	Feasibility Study in Connection with provision of New Railway Link from Dina to Mirpur Azad Kashmir.	2007	Rs.1.4 Million
5.	Consultancy Services for Investigation of defects in major bridges of Pakistan Railways.	2007	Rs.16.387 Million

NATIONAL PROJECTS

6.	Feasibility Study Report for Doubling of Track from Shahdara Bagh to Chaklala including Realignment of Existing Track	2008	Rs.8.90 Million
7.	Construction Supervision of Road Over Bridge at L-XING No.15 at Km 30/11-12 Between Juma Goth & Landhi on Karachi -Kotri section	2008-11	Rs.7.183 Million
8.	Feasibility study for new railway line linking Bostan-Zhob- Dera Ismail Khan -445 km	2008	Rs.19.2 Million
9.	Vetting of Design of Spans over Railway tracks of Shalimar interchange at Mughalpura, Lahore	2009	Rs.1.50 Million
10.	Feasibility Study for Establishment of broad gauge rail link for Thar and other Coal Mines of Sindh	2011-12	Rs.22.368 Million.

NATIONAL PROJECTS

11.	Manufacturing of 3 Mobile Ramps for Ministry of Defence (Pakistan)	2012	26.427 Million
12.	Replacement of existing wooden decking of Railway Bridge at Kala Bagh	2013-17	Rs.10.081 Million
13.	Feasibility study of up gradation of Mainline (ML-1) from Karachi to Peshawar and Establishment of new dry port at Havelian District Haripur.	2015-17	Rs.47.596 Million
14.	Feasibility study for upgradation of Shahdra-Narowal-Sialkot-Wazirabad & Chak Amru Sections	2017	Rs.3.45 Million
Total			Rs. 281.239 Million

HERITAGE CELL

Azadi Trains 2014, 2016 & 2017

- On the occasion of Independence Day i.e. 14th August Pakistan Railway introduced Azadi Trains depicting the cultural of Pakistan freedom movement, Railway Museum Gallery, Tourism and cultural gallery with floats of five provinces of Pakistan
- Ministry of Information, Ministry of Tourism and Culture & ISPR also contributed in preparation of the trains

Christmas Train 2016

- To acknowledge contribution of minorities and to show solidarity with them, Christmas Train was introduced on the pattern of Azadi Train in 2016

Golra Museum

- At Golra Museum vintage items related to the history of railways, starting from May 1861, have been displayed professionally, in addition to Steam and Electric Locomotives, Saloons, goods/passenger stock
- This museum is now one of the main attractions for students, general public and scholars interested in the history and evolution of Pakistan Railways

Azadi Train



Christmas Train





Old Gallery Golra Museum



Newly established hall, Golra Museum

Golra Museum



Thank You